

Proposed TPT Changes

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Priority Projects

Annual Operational Funding Needs

Capital Projects

- 1) Public Safety Communication System
- 2) Police Station Phase II
- 3) North Fire Station

New Ongoing Operational Costs

- 1) Communication System
- 2) North Fire Station
- 3) Additional Staff Due To Growth

Estimate \$1.2 - \$1.5M

Projected New Revenue

Budgeted Revenue this FY At 2.2% = \$4,500,000

Projected Revenue this FY At 2.2% = \$5,600,000

Based on Projected FY - Increase For Each .10% Increase \$254,545

Projected FY Revenue If Our Rate Increases From 2.2% to 2.5% \$763,636

Projected FY Revenue If Our Rate Increases From 2.2% to 2.7% \$1,272,727

Projected FY Revenue If Our Rate Increases From 2.2% to 3.0% \$2,036,364

Proposed Increase Distribution

Projected FY Revenue If Our Rate Increases From 2.2% to 3.0%	\$2,036,364
50% to General Fund for Annual Operations	\$1,018,182
50% to CIP for Future Projects	\$1,018,182

Estimated new revenue will vary based on categories changed

All numbers above will increase as the population and activity in Town increases

Impact on Sales Tax Purchase

	Current Rate (2.20%)	Optional Rate (2.7%)	Optional Rate (3.0%)
Small Purchase (\$10)	\$ 10.22	\$ 10.27	\$ 10.30
Medium Purchase (\$200)	\$ 204.40	\$ 205.40	\$ 206.00
Large Purchase (\$1,000)	\$ 1,022.00	\$ 1,027.00	\$ 1,030.00

- If Council wishes to pursue any tax rate increase we will need to do a formal posting, this process can take 90-120 days for a sales tax change and upwards of 12-18 months for a special taxing district.

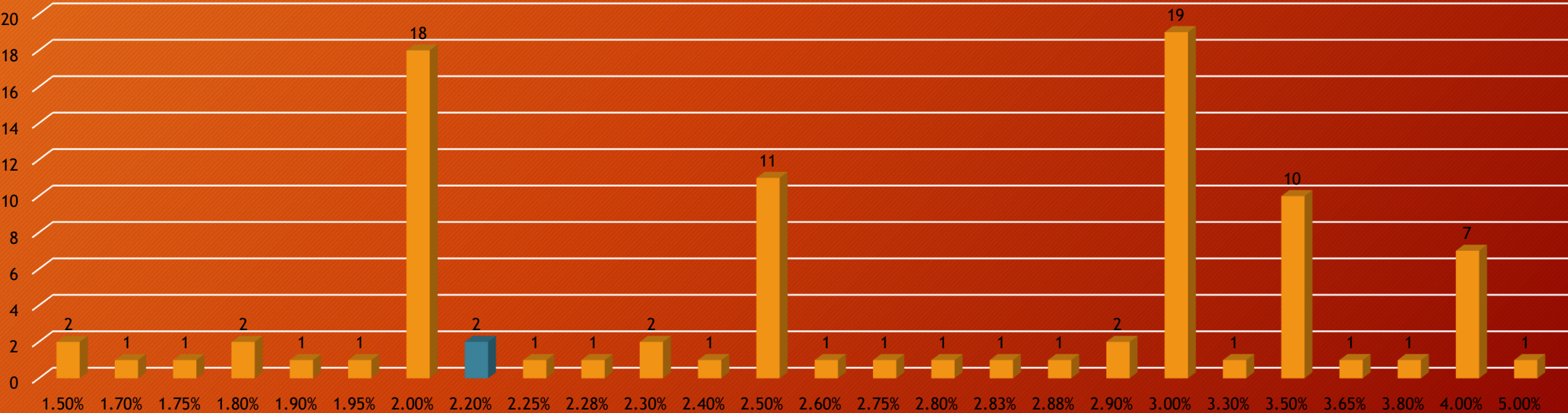
Rate Comparison

91 Cities/Town in AZ reviewed

Retail

- Surprise and Wickenburg are the only agencies at 2.20
- 64 Communities higher than us

Retail Total Communities by Rate



Rate Comparison

91 Cities/Town in AZ reviewed

Construction

- 64 Communities higher than us
- Nearby have lower TPT rate however they also have Impact Fees which we don't

Hotel/Motels Additional

- Surprise and Wickenburg are the only agencies at 2.20
- 44 Communities higher than us
- 19 Communities are the same as us